

BAYVIEW ON-SITE DRAPERY CLEANING

REFERRAL RELATIONSHIP PROGRAM

Designed For:
Window Covering Retailers
Interior Designers and Decorators
Real Estate Agents and Brokers

How a Relationship with Bayview On-Site Adds Value to Your Business

PROTECTING THE INVESTMENT

Consumers are far more cautious nowadays. Instead of making new purchases, many homeowners are remodeling and sprucing up their spaces. When replacing windows, painting or wallpapering, it makes sense to have Bayview On-Site clean and refresh their window coverings as well.

PRODUCT MAINTENANCE

Most manufacturers recommend having textiles professionally cleaned every 12-18 months depending on the environment. HunterDouglas recommends the injection/extraction method used by Bayview On-Site. Allow us to help your clients keep their window coverings and fabrics looking their best at all times.

CLIENT EDUCATION

When your clients need to know how to best take care of their window coverings and fabrics, you can refer them to us. We publish articles and tips on our website and are also available for advice over the phone.

PROBLEM SOLVING

As one of the most experienced cleaning firms in the area, we routinely solve unusual and difficult soiling conditions. Partnering with a firm of Fabricare experts that know how to approach these problems will make you a hero in your client's eyes.

REFERRAL REWARDS

Get *free cash or cleaning* through our Referral Reward Program (RRP)! Bayview On-Site offers a 10% Referral Fee for every new client you send us. Be sure to sign up for this program to reap the rewards.

PERKS FOR YOU

Bayview On-Site offers a to-the-trade 20% personal discount for any of our premium services. You qualify for this discount by simply being in Window Coverings, Interior Design or Real Estate.

BUSINESS BUILDING PROGRAMS

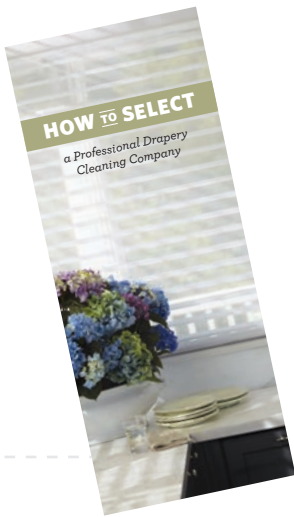
Bayview On-Site offers programs that help you keep your clients. For example, if you want to mail to your clients, we will fund some or all of the postage cost in exchange for inserting Bayview On-Site literature.



Referral Reward Program

For every new client you refer to Bayview On-Site, we will send you a 10% referral commission. A certificate for 10% of the job will be mailed to you when the referred client pays their invoice. You may then either use the certificate toward services or redeem it for cash. Remember that we guarantee our work, so don't hesitate to refer your friends, neighbors, or co-workers!

Sign up to participate in our Referral Reward Program (RRP) by calling (925) 363-4000



To maximize rewards, share our brochure "How to Select a Professional Drapery Cleaning Company"

- 👤 We will provide as many brochures and business cards as you need.
- 👤 Our counter display holds approximately 50 brochures.
- 👤 Attach brochure and card to client paperwork at each installation.
- 👤 Insert Bayview On-Site materials in your mailers.

Give your clients a Bayview On-Site \$50 Voucher after each sale.

There is a place to include your name and phone number so your client remembers who referred them. That way we can track your referrals and send your referral checks.



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